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ABSTRACT

The New Hampshire Technical Institute (NHTI) and the six New Hampshire Vocational-Technical Colleges (NHVTC) offer collegiate education preparing individuals for direct employment in business, industry, health, and service-related fields. At the completion of the 1982-83 academic year, 1,029 students had graduated from 44 different programs offered by the college/institute system. As of November 1, 1983, 94% of the graduates had been satisfactorily placed; i.e., 76.5% were employed full-time, 3% were employed part-time, 7.5% were continuing their education, and 1% had joined the armed forces. Of the employed graduates, 95% were working in a job directly or closely related to their college program, and many had been placed as a result of the lifetime placement service provided by each institution. Graduates continued to show a preference for attending college, working, and living in New Hampshire, with 91% of the employed graduates working in the state. Working graduates earned an average annual salary of $13,533. The bulk of the report consists of tables providing placement data separately for NHTI and NHVTC graduates. A section on the degree programs and adult education and apprenticeship courses offered through the system's extension services, and a list of employers who interviewed NHTI/NHVTC graduates are also included. (LAL)

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GRADUATE PLACEMENT REPORT

1983

New Hampshire Vocational-Technical Colleges

and

New Hampshire Technical Institute

VC 840 032

U.S. DEPARTMENT OF EDUCATION
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1983 ANNUAL SUMMARY

PLACEMENT OF GRADUATES

The New Hampshire Department of Postsecondary Vocational-Technical Education administers the New Hampshire Technical Institute at Concord and the six New Hampshire Vocational-Technical Colleges at Berlin, Claremont, Laconia, Manchester, Nashua and Stratham. These public, two-year institutions are supported by State funds, student tuition, federal grants, and other miscellaneous revenues.

The Vocational-Technical Colleges and the New Hampshire Technical Institute offer collegiate education preparing women and men for direct employment in business, industry, health and service related fields. Classroom instruction is supplemented with laboratory, shop and clinical experiences. Instruction includes English, mathematics, science and social sciences. Emphasis at the Technical Institute is placed upon higher mathematics, physical science. technical subjects, and laboratory techniques. At the Vocational-Technical Colleges, the emphasis is on planned practical experience with equipment used in business, industry, and the health fields. All allied health science programs include affiliation with appropriate medical facilities.

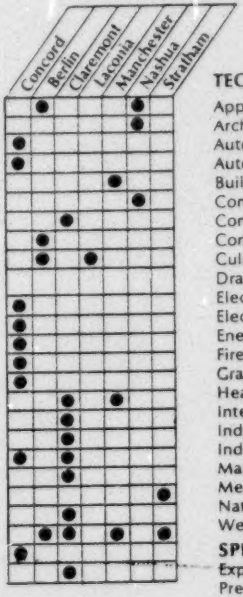
Depending upon program, Associate Degrees, Diplomas or Certificates are awarded to graduates of the Colleges and the Institute. All seven institutions are members of and accredited by the New England Association of Schools and Colleges, Inc. All seven institutions are approved for Veterans benefits. All health programs within the system are accredited by appropriate organizations and several institutions have individual technical program accreditation. All institutions are authorized under federal law to enroll non-immigrant alien students.

FULL TIME DAY PROGRAMS

All programs lead to an Associate Degree except one-year programs

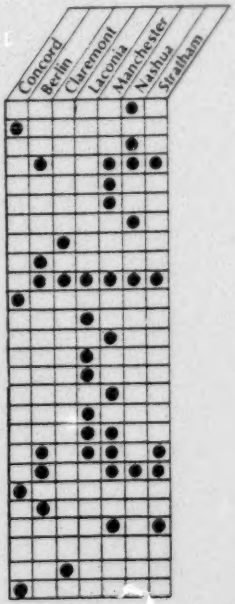
BUSINESS PROGRAMS
Accounting
Administrative Secretarial Management
Business Administration
Computer Information Systems
Engineering Office Assistant
Marketing Management
Microcomputer Business Management
Mid-Management
Secretarial (1- and 2-year)

HEALTH PROGRAMS
Alcohol Counseling (1-year)
Dental Assisting (1-year)
Dental Hygiene
Emergency Medical Care
Health Science
Medical Assistant (1- and 2-year)
Medical Laboratory Technician
Medical Records Technician/Transcriptionist
Nursing (ADN)
Occupational Therapy Assistant
Operating Room Technician
Physical Therapy Assistant
Practical Nursing (1-year)
Radiologic Technology (X-Ray)
Respiratory Therapy



TECHNICAL & INDUSTRIAL PROGRAMS
Applied Computer Technology
Architectural Engineering Technology
Auto Body
Automotive Services/Automotive Technology
Building Construction Technology
Commercial Design & Illustration
Computer & Electronics Technology
Computer Electronics/Electricity
Culinary Arts
Drafting/Drafting Technology
Electronic Engineering Technology
Electrical Construction
Energy Conservation & Use Technician
Fire Protection
Graphic Arts
Heating, Ventilation & Air Conditioning
Internal Combustion Engines
Industrial Electricity
Industrial Electronics
Machine Tool Processes
Mechanical Engineering Technology
Natural Resources Management
Welding/Welding Technology

SPECIAL PROGRAMS (non-degree)
Exploratory
Pre-Tech



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The College/Institute System graduated 1029 students from 44 different programs at the completion of the 1982-83 academic year. Job placements for our graduates continues to be excellent.

Of those graduates, 94% were satisfactorily placed as of November 1 (discounting the 4% whose status could not be determined and the 2% who were not seeking employment).

Of the 1029 graduates, 787 or 77% were gainfully employed. It is highly significant that 95% of these employed graduates were working in a job directly or closely realted to the program they studied at their college or institute.

Many positions were obtained as a result of contacts between students and potential employers, arranged and fostered by the lifetime placement service provided at each institution. Others resulted from continuation of former or current work-related associations. A glance through the last pages of the report quickly confirms that New Hampshire and New England business and industry are very interested in this System's graduate who is well prepared for immediate employment in skilled and semi-professional occupations.

Full time civilian employment is not the goal pursued by all our System's graduates. Additional collegiate education, military service, marriage, etc. are opportunities chosen by a significant portion of the graduates. Continuing their education were 78 students or 8% and eleven graduates joined the Armed Forces.

The graduates of the Institute/College System have always shown a decided preference to attend college, work, and live in New Hampshire and commute to their jobs from their home towns if at all possible. The Institute/College System, which receives considerable assistance from State revenues, is thus able to return to New Hampshire human resources which, in turn, help support the State and the local communities.

Of those graduates accepting employment, 91% accepted jobs in New Hampshire (Table VII) and 83% indicated they commute to their new job from the town listed as their residence when they began their college or institute program. (Table VIII)

Salary data for the 1983 graduating class is listed on Table IX. Average job entry salaries increased significantly compared to last year's average. It is estimated that all employed graduates will have a total gross dollar earning power of approximately $10,650,471 during their first year of employment.

Table X lists the business, industry, and health organizations whose representatives interviewed graduates, as well as those actually employing them. The list is long and impressive in terms of the diversity of business, industrial firms, and health services as well as its' wide geographical distribution. It is also indicative of the interest that employers have in the System's graduates.

TABLE I

New Hampshire Post-Secondary Vocational-Technical Education System
Status of June 1983 Graduates as of November 1, 1983

INSTITUTION	Number of Graduates	Employed Full Time	Employed Part Time	Continuing Education	Armed Forces	Seeking Employment	Not Seeking Employment	Status Unknown
NHTI Concord	338	264	5	35	2	21	5	6
NHVTC Berlin	142	90	9	14	5	15	3	6
NHVTC Claremont	122	89	11	1	1	12	4	4
NHVTC Laconia	74	55	0	9	0	1	0	9
NHVTC Manchester	141	127	0	6	0	4	3	1
NHVTC Nashua	113	85	0	11	2	2	1	12
NHVTC Stratham	99	77	6	2	3	7	2	2
TOTAL	1029	787	31	78	13	62	18	40
PERCENT	100%	76.5%	3%	7.5%	1%	6%	2%	4%

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD

The New Hampshire Technical Institute graduated 338 seniors; 264 had accepted full time employment as of November 1, 1983. Of these, 235 or 87% (Table VII) are employed within the state and 219 or 83% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute; 240 or 91% were employed in their major or a closely related field.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full time basis. This year 35 graduates, approximately 10% of the class, have reported that they will continue in full time educational programs (Table II).

The average starting salary for graduates employed full time by program is as follows: (Table IX)

Architectural Engineering Technology	$13,937
Electronic Engineering Technology	$16,381
Mechanical Engineering Technology	$16,139
Business Administration	$11,776
Computer Information Systems	$13,756
Alcohol Counseling	$14,683
Associate Degree Nursing	$15,801
Dental Assistant	$10,934
Dental Hygiene	$17,325
Emergency Medical Care	$16,875
Health Science	$ 9,500
Mental Health	$12,507
General Associate in Science	$18,620
Radiologic Technology	$12,751
Institutional Average	$15,084

The entry job titles, listed by graduates in Table III, indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE II

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD
Status of 1983 Graduates by Program as of November 1, 1983

	AC	AET	BA	DA	DH	CIS	EET	EMC	GAS	MET	MH/HS	NU	XRA	TOTAL
Number Graduated	11	23	27	23	20	20	37	23	11	21	17	95	10	338
Employed Full Time	6	18	24	22	16	12	29	20	10	13	8	79	7	264
Employed Part Time	0	0	0	0	1	0	0	0	0	0	2	2	0	5
Continuing Education Full Time	3	3	3	0	1	1	5	1	0	8	6	2	2	35
Armed Forces	0	2	0	0	0	0	0	0	0	0	0	0	0	2
Seeking Employment	2	0	0	1	0	7	2	2	0	0	1	5	1	21
Not Seeking Employment	0	0	0	0	2	0	0	0	1	0	0	2	0	5
Status Unknown	0	0	0	0	0	0	1	0	0	0	0	5	0	6

AC - Alcohol Counseling
AET - Architectural Engineering Technology
BA - Business Administration
CIS - Computer Information Systems
DA - Dental Assisting (1 year)
DH - Dental Hygiene
EET - Electronic Engineering Technology
EMC - Emergency Medical Care
GAS - General Associate in Science
MET - Mechanical Engineering Technology
MH/HS - Mental Health/Human Services
NU - Associate Degree Nursing
XRA - Radiologic Technology

TABLE II (continued)

The 35 Technical Institute graduates planning to continue their education indicated that they planned to attend the following colleges and universities:

Boston Architectural College
Boston, MA

Boston College
Boston, MA

Franklin Pierce College
Rindge, NH

George Washington U. Hospital
Washington, DC

Keene State College
Keene, NH

Lesley College
Cambridge, MA

New England College
Henniker, NH

New Hampshire College
Manchester, NH

Northeastern University
Boston, MA

Notre Dame College
Manchester, NH

Plymouth State College
Plymouth, NH

Rochester Institute of Technology
Rochester, NY

Swedish American Hospital
Rockford, IL

University of Lowell
Lowell, MA

University of New Hampshire
Durham, NH

TABLE III

NEW HAMPSHIRE TECHNICAL INSTITUTE

Typical Entry Job Titles of Graduates Employed Full Time

Alcohol Counselor
Analyst/Programmer
Automotive Equipment Inspector
Case Manager
Computer, Numerical Control Operator
Construction (owner)
Contractor
Correctional Psychiatric Aide
Counselor
Dental Assistant
Design Development Technician
Designer/Project Architect
Drafter
Draftsman
Electronic Technicaian
Emergency Medical Technician
Emergency Room Technician
Engineering Technician
Engineering Junior Technician
Engineering Senior Technician
Executive Secretary
Finance Director
Firefighter
Fire Protection Engineer
Hydrophonics
Lab Technician
Manager
Mechanical Engineer
Nurse (Registered)
Office Supervisor
Paramedic
Plant Services (Asst. Mgr.)
Technician (Practical)
Print Reader
Project Representative
PSNY Designer
Radiologic Technologist
Sales
Shipfitter Apprentice
Surveyor & Drafter
Teacher
Technician
Technician Specialist
Technical Support Specialist
Test Technician II
Youth Counselor II

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, STRATHAM

The New Hampshire Vocational-Technical Colleges had 691 graduates in 1983. As of November 1, 1983, 523 or 76% had accepted full time employment; 405 or 77% of these are employed within the state of New Hampshire and 83% are able to commute to work from the community they listed as their place of residence when they entered the college; 503 or 96% of the graduates indicated that they were employed in their major or a closely related field.

This year 43 Vocational-Technical College graduates, or over 6% of the class plan to continue their education on a full time basis (Table IV), continuing a well established trend.

The job titles listed by graduates in Table V again indicate employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

TABLE IV

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, STRATHAM

Status of 1983 Graduates by Program as of November 1, 1983

Status	AB	ACC	ACT	AS	ASM	BC	CA	D	FP	GA	HRA	ICE	IEO	IEY	IT	MA
Graduated	10	17	26	53	11	18	26	71	10	16	17	7	64	36	10	8
Employed Full Time	9	12	21	43	9	17	17	52	6	13	17	6	52	31	8	4
Employed Part Time	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1	2
Continuing Education	1	2	3	4	0	1	5	3	1	2	0	0	3	3	0	0
Armed Forces	0	0	0	2	0	0	1	4	0	0	0	0	1	0	0	0
Seeking Employment	0	1	0	2	0	0	1	5	0	1	0	0	6	0	0	2
Not Seeking Employment	0	0	0	0	1	0	1	0	0	0	0	0	0	1	1	0
Status Unknown	0	2	2	2	1	0	0	7	3	0	0	1	2	1	0	0

AB - Auto Body
ACC - Accounting
ACT - Applied Computer Tech
AS - Auto Service
ASM - Admin. Secretraial Mgmt.
BC - Building Construction
CA - Culinary Arts
D - Drafting
FP - Fire Protection
GA - Graphic Arts
HRA - Heat. Refrig. & A.C.
ICE - Internal Comb. Engines
IEO - Ind. Electronics
IEY - Ind. Electricity
IT - Interpretor Tutor
MA - Medical Assistant

TABLE IV (continued)

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, STRATHAM

Status of 1983 Graduates by Program as of November 1, 1983

Status	MDM	MLT	MM	MRT	MTP	NRM	OTA	PN	PTA	RE	RT	SS	OYS	W	SSP	TOTAL
Graduated	12	7	13	4	34	8	9	123	8	11	12	18	5	13	14	691
Employed Full Time	5	7	4	3	30	4	4	92	7	4	11	15	1	12	7	523
Employed Part Time	1	0	0	1	0	0	3	14	1	0	0	1	1	0	0	26
Continuing Education	3	0	5	0	0	1	0	1	0	4	0	0	1	0	0	43
Armed Forces	0	0	0	0	2	0	0	0	0	0	0	0	1	0	0	11
Seeking Employment	2	0	1	0	1	1	1	10	0	0	1	1	0	0	5	41
Not Seeking Employment	1	0	0	0	0	1	1	5	0	0	0	0	0	0	1	13
Status Unknown	0	0	3	0	1	1	0	1	0	3	0	1	1	1	1	34

MDM - Mid Management
MLT - Medical Laboratory Technician
MM - Marketing/Management
MRT - Medical Records Technician
NRM - Natural Resources Management
MTP - Machine Tool Processes
OTA - Occupational Therapy Assistant
PN - Practical Nurse
PTA - Physical Therapy Assistant
RE - Residential Electricity
RT - Respiratory Therapist
SS - Secretarial Science
OYS - One-year Secretarial
W - Welding
SSP - Special Services Program

TABLE IV (continued)

The 43 Vocational-Technical College graduates planning to continue their education indicated that they planned to attend the following colleges and universities:

Arkansas Technical University
Russellville, AK

Bringham Young University
Salt Lake City, UT

Central Texas State
Kileene, TX

Keene State College
Keene, NH

Lowell University
Lowell, MA

Morehead University
Morehead, MN

New Hampshire College
Manchester, NH

N.H. Vocational-Technical College
Manchester, NH

N.H. Vocational-Technical College
Berlin, NH

N.H. Vocational-Technical College
Laconia, NH

Oakland Community College
Auburn Hill, MI

Pillsbury Baptist Bible College
Owatonna, MN

Plymouth State College
Plymouth, NH

Rivier College
Nashua, NH

Rochester Inst. of Technology
Rochester, NY

State University of New York
Utica, NY

Trenton State College
Trenton, NJ

University of Hartford
Hartford, CT

University of Massachusetts
Boston, MA

University of Minnesota
Duluth, MN

University of New Hampshire
Durham, NH

University of Vermont
Burlington, VT

TABLE V

Representative Job Entry Titles of Graduates
of the Vocational-Technical Colleges at
Berlin, Claremont, Laconia, Manchester, Nashua, Stratham

Accountant
Accounts Payable Clerk
Apprentice Chef
Apprentice Electrician
Apprentice Machinist Technician
Apprentice Moldmaker
Assistant Baker
Assistant Design Engineer
Assistant Manager
Assistant Prep Cook
Auto Parts Salesman
Auto Service Advisor
Auto Service Technician
Auto Service Writer
Automotive Technician
Baker
Bookkeeper
Building Service Worker
Bulldozer Operator
Burner Repairman
Cabinetmaker
CAD Operator
Cameraman
Carpenter
Carpet Layer
Charge Nurse
Chef
Civil Surveyor/Draftsman
Class B Machinist
Clerk III (Data Entry)
Computer Operator
Cost Accounting Assistant
Counselor
Customer Relations
Customer Support Technician
Designer Trainee
Detail Designer
Detail Drafter
Die/Mold Repairer
Dietary Aide
Dispatcher
Drafter
Drafter/Designer
Drafting Technician
Electrical Assembler
Electrical Drafter
Electrical Mechanic
Electrical Technician
Electrician
Electro-Mechanical Drafter
Electro-Mechanical Technician
Electronic Assembler
Electronic Designer
Electronic Field Representative
Electronic Service Technician
Electronic Technician
Electronic Test Technician
Engineering Assistant
Engineering Technician
Estimator
Executive Secretary
Farm Worker
Fiber Optics Technologist
Field Service Specialist
Field Technician/Jr. Engineer
Fire Fighter
Foreman
Framer
General Practical Nurse
Graduate Practical Nurse
Groundskeeper (NRM)
Head Baker
Head Cook
Heating, Air Cond. Service Tech.
Heating, Vent. & A.C. Mechanic
Hospital Orderly
Industrial Electrician
Industrial Electronics Technician
Inspector
Insurance Salesman
Interpretor Tutor
Junior Designer
Junior Drafter
Junior Draftsman
Junior Electrical Drafter
Junior Repair Technician
Junior Test Technician

TABLE V (continued)

Layout Artist
Lead Technician
Leasing Agent
Legal Secretary
Line Cook
Machine Apprentice
Machine Designer
Machine Operator
Machinist
Machinist, Set-up
Maintenance Mechanic
Manager Trainee
Manager, Apartment House
Mechanic
Mechanical Drafter
Medical Assistant
Medical Laboratory Technician
Medical Records Technician
Medical Transcriptionist
Messenger Bottor
Milkman
Millwright
Mold Repair Technician
Motor Technician
Numerican Control Operator
Nurse's Aide
Nutrition Aide-Cook
Occupational Therapy Assistant
Office Girl
Parts Salesman
Pharmacy Technician
Physical Therapy Assistant
Plater
Posting Clerk (General Ledger)
Practical Nurse
Pressman
Printed Circuitboard Designer
Private Duty Nurse
Product Development Technician
Production Manager
Programmer
Quality Control Technician
Resident Toolmaker
Rustproofer
Sales/Recruitment
Salesperson
Scanner Operator
Second Cook/Baker
Secretary
Secretary/receptionist
Senior Drafter
Service Technician
Service Writer
Sous Chef
Spinner, Woolen Mill
Sr. Electronics Technician
Staff General Practical Nurse
Stripper (Printing)
Support Technician
Teacher's Aide
Tech I
Tech Programmer
Test Engineer Technician
Test Equipment Technician
Test Technician
Tool & Cutter Grinder
Tool & Die Apprentice
Tool & Die Maker
Tool & Equipment Repair
Tool Designer
Tool Maker
TV Technician
Typesetter
Vice President/Co-owner
VR Engineer
Welder
Welding Foreman
Welding Salesman
Word Processor
Word Processor Tester

TABLE VI

Field of Employment Status of Technical Institute
and Vocational-Technical College Graduates Employed Full-Time

Institute College	Employed Major Field	Percent Major	Employed Related Field	Percent Related	Employed Different Field	Percent Different
Concord	240	91%	7	3%	17	6%
Berlin	82	91%	5	6%	3	3%
Claremont	79	89%	6	7%	4	4%
Laconia	33	60%	14	25%	8	15%
Manchester	118	93%	6	5%	3	2%
Nashua	81	95%	4	5%	0	0%
Stratham	72	94%	3	4%	2	2%
TOTAL	705	89%	45	6%	37	5%

The fact that 95% of the employed graduates of the Vocational-Technical Colleges and the Technical Institute entered a field directly related to the field for which they prepared graphically illustrates the value of the system to the student, business and industry, and the State of New Hampshire. The educational purpose of the Post-Secondary System is being fulfilled.

FIELD OF EMPLOYMENT

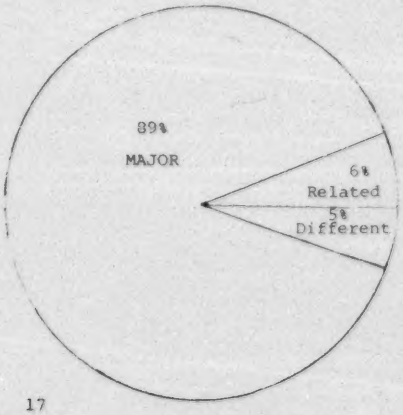


TABLE VII

In-State, Out-of-State Status of Technical Institute and Vocational-Technical College Graduates Employed Full Time

INSTITUTE-COLLEGES	Number Employed	In-State	Out-of-State
CONCORD	264	89%	11%
BERLIN	90	71%	29%
CLAREMONT	89	72%	28%
LACONIA	55	82%	18%
MANCHESTER	127	87%	13%
NASHUA	85	80%	20%
STRATHAM	77	70%	30%
TOTAL SYSTEM	787	81%	19%

TABLE VII (continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers, technicians, and technologists as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has occurred. This year 81% of the 1983 graduates employed full time are at work within the State of New Hampshire. The 19% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire.

TABLE VIII

Graduates Reported Commuting to Full Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System

INSTITUTE-COLLEGE	Number Employed	Commuters / Non-Commuters
CONCORD	264	83% / 27%
BERLIN	90	76% / 24%
CLAREMONT	89	70% / 30%
LACONIA	55	67% / 33%
MANCHESTER	127	97% / 3%
NASHUA	85	95% / 5%
STRATHAM	77	79% / 21%
TOTAL SYSTEM	787	83% / 17%

TABLE IX

Annual Salary Data for Graduates Employed
Full Time Based Upon Reported Salaries

BUSINESS AND MANAGEMENT MAJORS

Program	Number Reporting	High	Average	Low
Accounting	10	$15,000	$10,691	$ 6,968
Business Administration	24	18,000	11,776	8,320
Computer Info. Systems	12	16,848	13,755	10,400
Marketing/Management	4	15,000	13,975	11,000
Mid Management	3	13,000	11,273	8,320
Secretarial	11	11,463	9,133	7,500
Admin. Secretarial Mgmt.	8	15,121	12,268	10,500
Average of Reported Salaries	72		$11,657	

SERVICE MAJORS

Automotive Services	36	$18,000	$12,249	$ 8,120
Auto Body	6	15,600	12,853	11,500
Building Construction	17	17,500	11,849	10,000
Culinary Arts	4	11,700	11,310	10,400
Culinary Arts (1 year)	3	13,000	11,166	9,500
Fire Protection	6	15,000	12,300	8,320
Graphic Arts	9	15,600	12,700	9,500
Heating, Refrig. & Air. Cond.	17	19,500	13,825	10,000
Internal Combustion Engines	6	14,300	11,500	9,360
Natural Resources Mgmt.	4	14,400	12,300	10,000
Residential Electricity	2	19,000	13,660	8,320
Average of Reported Salaries	110		$13,096	

ENGINEERING TECHNOLOGY MAJORS

Architectural Eng. Tech.	18	$26,500	$13,937	$ 9,000
Electronic Eng. Tech.	29	23,000	16,381	12,000
Mechanical Eng. Tech.	13	25,000	16,139	12,792
Average of Reported Salaries	60		$15,595	

TABLE IX (continued)

Program	Number Reporting	High	Average	Low
INDUSTRIAL AND MANUFACTURING MAJORS				
Applied Computer Tech.	17	$18,100	$15,783	$12,500
Drafting	46	24,000	14,231	10,000
Industrial Electricity	27	18,000	12,219	9,360
Industrial Electronics	52	20,000	15,334	8,300
Machine Tool Processes	28	16,500	13,026	8,840
Welding	12	20,000	14,933	11,700
Average of Reported Salaries	182		$14,254	
HEALTH AND MEDICAL SERVICES MAJORS				
Alcohol Counseling	6	$18,000	$14,683	$12,500
Dental Assistant	22	14,000	10,934	9,100
Dental Hygiene	16	20,800	17,410	15,600
Emergency Health Care	20	30,000	16,875	12,000
Health Science	1	9,500	9,500	9,500
Interpretor/Tutor	7	12,600	8,453	5,460
Medical Assistant	4	10,400	9,238	7,000
Medical Lab. Technician	7	15,000	11,745	8,840
Medical Records Tech.	3	12,085	10,793	10,000
Mental Health	7	17,000	12,507	7,800
Nursing (ADN)	79	21,000	15,801	12,000
Occupational Therapy Asst.	4	12,700	11,735	11,338
Practical Nursing	85	14,000	10,676	9,400
Physical Therapy Asst.	7	12,626	11,066	9,360
Respiratory Therapist	11	16,415	14,300	12,800
Special Services Program	7	11,000	9,021	6,000
Radiologic Tech. (X-Ray)	7	14,560	12,751	12,000
Average of Reported Salaries	293		$13,114	
General Associate Degree	10	$26,000	$18,620	$12,000
Average of all Reported Salaries from All Majors	727		$13,533	

EXTENSION SERVICES

More than 400 different titled courses were offered during the 1982-83 academic year for a total of 18,586 registrations. Continuing this year were "one-night specials." More than 1600 students registered for these mini-workshops.

In addition to day school programs, the Institute/College system offers degree and diploma programs, adult education, and apprentice courses through the Extension Division - primarily in the evening - at all locations. Courses are designed to meet the needs of adults who wish to improve their skills, learn an avocation, or work toward a degree while employed. A further service for business and industry, on campus or on site, whichever is more convenient for those involved.

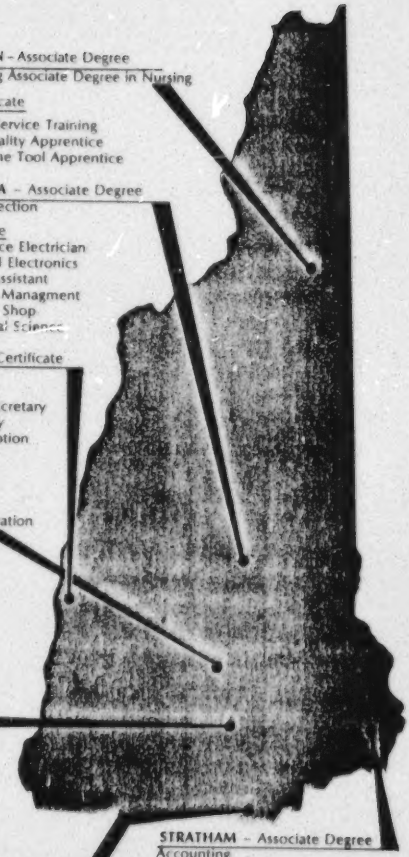
Typical courses include:

Accounting
Air Conditioning/Refrig.
Automotive Mechanics
Banking
Building Construction
Business Law
Chemistry
Communication Skills
Drafting
Dynamics of Organ. Behavior
Economics
Electronics
Electricity
English
Industrial Supervision
Introduction to Business
Intro. to Computer Technology
Machine Tool Processes
Management
Marketing
Mathematics
Photography
Physics
Psychology
Quality Control
Real Estate
Small Business Management
Small Engine Repair
Social Sciences
Sociology
Statistics
Supervision
Typing
Welding
Word Processing

Also offered are some enrichment courses in crafts, hobbies and semi-vocational subjects such as Bartending, Bicycle Maintenance, Cake Decorating, Chair Caning, Conversational French, Oriental Cooking, Furniture Making, History, Interior Decorating, Landscaping, Painting, Stained Glass and Upholstering.

EXTENSION DIVISION PROGRAMS

Associate Degree, Diploma and Certificate



BERLIN - Associate Degree
Evening Associate Degree in Nursing

Certificate
Food Service Training
Hospitality Apprentice
Machine Tool Apprentice

LACONIA - Associate Degree
Fire Protection

Certificate
Apprentice Electrician
Industrial Electronics
Nurses Assistant
Business Managment
Machine Shop
Secretarial Science

CLAREMONT - Certificate
Office Skills
Word Processing
Administrative Secretary
Medical Secretary
Medical Transcription
Accounting

CONCORD - Associate Degree
Business Administration
Banking and Finance Option/Business Administration
Computer Information Systems
Electronic Engineering Technology
Evening Associate Degree in Nursing
General Associate in Science
Human Services/Mental Health
Mechanical Engineering Technology
Technical and Engineering Communications

Certificate
Alcoholism Counseling
Management

MANCHESTER - Associate Degree
Heating, Ventilation & Air Conditioning
Drafting Technology
Associate Degree Nursing
Industrial Electronics
General Associate in Applied Science

Air Conditioning and Refrigeration
Architectural Drafting
Automotive Technology
Building Construction
Building Maintenance
Business Management
Commercial Design and Illustration
Construction Supervisory Training
Health Care Management
Heating Services
Industrial Electricity
Interior Design - Residential
Machine Operations
Mechanical Drafting
Medical Office Assistant
Small Engines
Solar Energy Technology
Technical Office Assistant
Welding Technology
Word Processing

NASHUA - Associate Degree
Accounting
Marketing Managment
Electromechanical Drafting
Industrial Electronics
Industrial Supervision
Quality Control

Certificate
Accounting
Industrial Supervision
Printed Circuit Design
Quality Control
Optics Inspection
Small Business Management
Photographic Communications
Electronics Technician
Digital Systems Technology

STRATHAM - Associate Degree
Accounting
Secretarial Science
Electro-Mechanical Drafting
Industrial Electronics
Machine Tool Processes
Automotive Service
Industrial Supervision
Associate Degree Nurse Transition

Diploma
Practical Nursing

Certificate
Automotive Specialties
Basic Electronics
Business Administration
Construction Electrical Wiring
Industrial Supervision
Welding
Accounting

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Best Available Copy

Employers are encouraged to interview prospective graduates on campus.

Interviews can be arranged through the following persons:

Mr. Richard Mulcahy
Institute Counselor
N.H. Technical Institute
Fan Rd.
Concord, NH 03301
Telephone: 271-2531

Mr. Norman Brown
Dean of Students
N.H. Vocational-Technical College
Milan Road
Berlin, NH 03570
Telephone: 752-6333

Mr. Arthur Jillette
Dean of Special Services
N.H. Vocational-Technical College
Hanover St. Extension
Claremont, NH 03743
Telephone: 542-7744

Mr. Roger Berlinquette
Dean of Students
N.H. Vocational-Technical College
1066 Front St.
Manchester, NH 03102
Telephone: 668-6706

Dr. Elise Tougas
Dean of Instruction
N.H. Vocational-Technical College
505 Amherst St.
Nashua, NH 03063
Telephone: 882-6923

Mr. David Veno
Dean of Students
N.H. Vocational-Technical College
277R Portsmouth Ave.
Stratham, NH 03885
Telephone: 772-1194

Mr. Raymond LaPointe
Dean of Instruction
N.H. Vocational-Technical College
Prescott Hill
Laconia, NH 03246
Telephone: 524-3207

It is the policy of the New Hampshire State Board of Education and the State Department of Education not to discriminate in their educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and Title IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of Handicapped Children's Act of 1976.

Information regarding compliance with these acts may be obtained from the following persons:

Sex Discrimination, Title IX - Nancy Grimes, Office of the Commissioner of Education, Concord, NH 03301 Telephone: 271-3196

Racial or Language Discrimination - Victoria Richart, Division of Instruction, 64 North Main St., Concord, NH 03301 Telephone: 271-2565

Handicapped Discrimination - Division of Vocational Rehabilitation, 105 Loudon Rd., Concord, NH 03301 Telephone: 271-3121

Inquiries concerning these areas may also be made to the Office of Civil Rights, Department of Education, Washington, DC 20425

EMPLOYERS WHO INTERVIEWED 1983 GRADUATES

* = Employers who made offers to or who actually hired graduates.

A. BROWN AUTO & HOME STORE *		MORRISVILLE, VT 05661
A. N. DENNGER INSURANCE INC. *	76 MAIN ST.	ENOSBURG, VT 05450
AAA AUTO PARTS	161 NO. MAIN ST.	NEWPORT, NH 03773
AB DICK CO.	150 DOW STREET	MANCHESTER, NH 03101
AC CHEVROLET *	GREAT ROAD	ACTON, MA 01720
ADAMS, ERWIN M. MD *	76 MECHANIC ST.	KEENE, NH 03431
ADV. MACHINE & ELECTIRC CONT. *	DUTILE RD.	BELMONT, NH 03220
ADVANCED CIRCUIT TECHNOLOGY	NORTHEASTERN BLVD.	NASHUA, NH 03062
ADVANCED POWER SYSTEMS CORP. *	472 AMHERST ST.	NASHUA, NH 03063
AEROTRONIC ASSOCIATES, INC. *	RIVERSIDE DRIVE	CONTOOCOOK, NH 03229
AIR CARE CLIMATE CONTROL *	32 INDUSTRIAL PARK	CONCORD, NH 03301
AIREX CORPORATION *	183 RT. 16	DOVER, NH 03820
ALCOHOL AWARNESS PROGRAM *	ROCKINGHAM CTY. COURT.	EXETER, NH 03833
ALEXANDER-EASTMAN HOSPITAL *	44 BIRCH ST.	DERRY, NH 03038
ALICE PECK DAY ALCOHOL TREAT. *	135 MASCOMA ST.	LEBANON, NH 03766
ALICE PECK DAY MEM. HOSPITAL *	125 MASCOMA ST.	LEBANON, NH 03766
ALLGEYER BROS. ENGINEERING *	RT. 3	SUNCOOK, NH 03275
ALLIED FUEL CO. *	54 PAULINE ST.	WINTHROP, MA 02152
ALPHA INDUSTRIES	GLENN ST.	LAWRENCE, MA 01844
ALVAREZ, MARIO, M.D. *	156 BROAD ST.	CLAREMONT, NH 03743
AMERICAN MESSENGER SERVICE, INC.	INDUSTRIAL PARK DR.	MANCHESTER, NH 03102
AMP KEYBOARD TECH.	101A, WESTCHESTER ST.	MILFORD, NH 03055
ANALOGIC *	360 AUDUBON RD.	WAKEFIELD, MA
ANDREWS & CLARK ENGINEERING	COLUMBIA DRIVE	AMHERST, NH 03031
ANDROSCOGGIN VALLEY HOSPITAL *	PAGE HILL RD.	BERLIN, NH 03570
ANDY'S ELECTRIC *	399 MAIN ST.	GORHAM, NH 03581
ANTAL ASSOCIATES *	185 LOWELL RD.	HUDSON, NH 03051
APOLLO COMPUTER	12 ELIZABETH DR.	CHELMSFORD, MA 01834
APPLIED ROBOTICS CO. *	4 TOWNSEND WEST #6	NASHUA, NH 03063
ARC WAY WELDING *	203 LAFAYETTE RD.	NORTH HAMPTON, NH 0386
ARMTEC INDUSTRIES *	COMMERCIAL ST.	MANCHESTER, NH 03104
ARMTEC INDUSTRIES INC. *	MANCHESTER AIRPORT	MANCHESTER, NH 03103
ARWOOD CORPORATION *	GRANITE ST.	TILTON, NH 03276
ARWOOD MACHINE CORP. *	RT. 1A-133	IPSWICH, MA 01938
ASSOC. GROCERS OF NE *	GOLD ST.	MANCHESTER, NH 03102
ASTRON PRODUCTS CORP.	85 NORTHEASTERN BLVD.	NASHUA, NH 03062
ATOMIC SKI - USA *	4 COTE LANE	BEDFORD, NH 03102

AUTO EAST *	ROUTE 11	LACONIA, NH 03246
AUTO SYRINGE, INC. *	ROUTE 28 BY-PASS	HOOKSETT, NH 03106
AUTOMATIC DIGITAL EQUIP. CORP. *		NEWTON, MA 02161
AUTORONICS INC. *		HUDSON, NH 03051
AVCO SYSTEM DIVISION		WILLINGTON, MA
AVERY & SON BUILDERS *		SUNAPEE, NH 03782
B & J LINCOLN MERCURY *	THIRD AVE.	BERLIN, NH 03570
B & J MOTORS *	86 SO. WILLOW ST.	MANCHESTER, NH 03104
B. MAE DENNY'S	MAIN ST.	CONCORD, NH 03301
BALSAM'S HOTEL *		DIXVILLE NOTCH, NH 03576
BANKS CHEVROLET/CADILLAC *	137 MANCHESTER ST.	CONCORD, NH 03301
BAR LABS	DONALD STREET	BEDFORD, NH 03102
BATES & MURRAY *		BARRE, VT 05641
BATH IRON WORKS *	700 WASHINGTON ST.	BATH, ME 04530
BEAUFORT, DAVID, M.D.		ENFIELD, NH 03748
BEDFORD COMPUTER CORP. *	TERRILL RD.	BEDFORD, NH 03102
BEECH HILL HOSPITAL *	OLD HARRISVILLE RD.	DUBLIN, NH 03444
BEEDE ELECTRICAL INST. CO.	175 S. MAIN ST.	PENACOOK, NH 03303
BELKNAP COUNTY HOME *	NO. MAIN ST.	LACONIA, NH 03246
BELL LABORATORIES *		NO. ANDOVER, MA
BENCHMARK INSUSTRIES *	430 HARVEY ROAD	LONDONDERRY, NH 03053
BENSON & TASKER ASSOC. CORP. *	119 OLD TURNPIKE RD.	CONCORD, NH 03302
BENTLEY CHEVROLET *	ROUTE 28 BY-PASS	DERRY, NH 03038
BENTLEY COLLEGE		WALTHAM, MA 02154
BERGER-PATTERSON PIPE SUPPORT *	MOULTON ST.	LACONIA, NH 03246
BERKSHIRE BUILDERS *	RT. 3	BEDFORD, NH 03102
BEST BUICK	901 S. MAIN ST.	HAVERHILL, MA 01830
BI-TECH INDUSTRIES *	P.O. BOX 1148	LYNDONVILLE, VT 05651
BICKFORD BIOMASS *	BEAR CAMP POND RD.	SO. TAMWORTH, NH 03883
BIG BANANA *	MCINTYRE CIRCLE	GILFORD, NH 03246
BILLERICA REGIONAL HEALTH CTR. *	TREBLECOVE RD.	BILLERICA, MA
BLACKBURN TAVERN *	2 MAIN ST.	GLOUCESTER, MA 01930
BLOOMFIELD ASSOCIATES *	CONCORD INDUSTRIAL PARK	CONCORD, NH 03301
BOCES *	HENNING RD.	SARATOGA SPRINGS, NY
BOISE CASCADE *		RUMFORD, ME 04276
BOMAR INC.	MAIN ST.	CHARLESTOWN, NH 03603
BOSTON STOCK EXCHANGE *	BOSTON PLACE	BOSTON, MA 02114
BOSTON UNIVERSITY	COMMONWEALTH AVE.	BOSTON, MA 02215
BOUCHER FARMS *		HIGHGATE CENTER, VT
BOULANGER ELECTRIC *	MAIN ST.	LACONIA, NH 03246
BOURQUE HEATING *	30 OHIO AVE.	MANCHESTER, NH 03103
BOWERS & MERENA		WOLFEBORO, NH 03894

BRADY FORD SALES	SPAULDING TURNPIKE	PORTSMOUTH, NH 03801
BRATTLEBORO MEMORIAL HOSPITAL *		BRATTLEBORO, VT 05301
BRISTOL BUILDING CORPORATION *	SCHOOL ST.	BRISTOL, NH 03222
BRISTON MANOR *	RINGE RD.	BEDFORD, NH 03102
BROCKWAY PLASTICS *	AMHERST ST.	NASHUA, NH 03063
BROOKS ASSOCIATES, INC. *	1 EXECUTIVE PK. DR.	DRACUT, MA 01826
BROOKSTONE, INC. *	1500 SO. WILLOW ST.	MANCHESTER, NH 03103
BROWN CONSTRUCTION CO. *		PETERBOROUGH, NH 03458
BROWNING FERRIS IND. *	TOLLES RD.	HUDSON, NH 03051
BRUSH WELLMAN CORPORATION		NEWBURYPORT, MA
BUCHANANS BP		OSSIPEE, NH 03864
BUCKBEE-MEARS	100 NORTHEASTERN BLVD.	NASHUA, NH 03062
BUR-BAK MACHINE CORP. *	FOREST ROAD	WILTON, NH 03086
BURGER KING		W. LEBANON, NH 03784
BURGER KING/ERIN FOOD SERVICE *	BROOK ST.	MANCHESTER, NH 03104
BURGESS BROTHERS *	BURGESS ROAD	BENNINGTON, VT 05201
BURNDY CO.		LITTLETON, NH 03561
C & L INDUSTRIES		PHOENIX, AZ 85021
C&C AUTO BODY *	3 AMHERST ST.	MILFORD, NH 03055
CAMBRIDGE TOOL CO.		CAMBRIDGE, MA 02140
CAMP BELKNAP *		WOLFEBORO, NH 03894
CAMP WAPANACKI		HARDWICK, VT 05843
CAPITOL DODGE	296 S. MAIN ST.	CONCORD, NH 03301
CARBONE HOMES *	105 BARRETTS HILL RD.	HUDSON, NH 03051
CARLSON-WILLARD NURSING HOME *		BEDFORD, NH 03102
CARMODY, DAVID *		LONDONDERRY, NH 03053
CARROLL COUNTY INDEPENDENT *	P.O. BOX 38	CENTER OSSIPEE, NH 038
CARROLL INDUSTRIES INC. *	MILL ST.	CONWAY, NH 03818
CASTLEWOOD APTS.	8314 E. 25TH PLACE	TULSA, OK 74129
CATHOLIC MEDICAL CENTER *	100 MCGREGOR ST.	MANCHESTER, NH 03102
CDI *		WOBURN, MA 01801
CEDAR MANOR NURSING HOME *	RT. 5	WINDSOR, VT 05089
CEDARCREST *	ALDRICH ROAD	WESTMORELAND, NH 03103
CEDRIC ELECTRIC	BRINGHAM HILL RD.	ESSEX, VT 05452
CENTRAL MAINE MEDICAL CENTER *		LEWISTON, ME 04240
CENTRAL VERMONT HOSPITAL *		BERLIN, VT 05401
CENTRONICS DATA COMP. CORP.	ONE WALL ST.	HUDSON, NH 03051
CHADWICK BA ROSS INC.	ROUTE 106	LACONIA, NH 03246
CHAMPLAIN VALLEY PHY. MED. CTR.	BEEKMAN ST.	PLATTSBURG, NY
CHARLES COLLIER, LAW FIRM *	TAYLOR BUILDING	BRADFORD, VT 05033
CHAULK AMBULANCE SERVICE		WALTHAM, MA

CHESHIRE HOSPITAL *	580 COURT ST.	KEENE, NH 03431
CHISHOLM & HUNT PRINTING INC.	18 R WHIMORE ST.	GLOUSTER, MA
CHOMERICS LAMINATES INC.	16 FLAGSTONE DR.	HUDSON, NH 03051
CHUBB LIFE INSURANCE CO. *	1 GRANITE PLACE	CONCORD, NH 03301
CHUCK'S STEAK HOUSE *	MAIN ST.	CONCORD, NH 03301
CITY OF CONCORD *	41 GREEN ST.	CONCORD, NH 03301
CITY OF LACONIA *	BEACON ST. EAST	LACONIA, NH 03246
CLAREMONT SCHOOL DISTRICT *	BROAD ST.	CLAREMONT, NH 03743
CLAROSTAT MFG. CO., INC.	WASHINGTON ST.	DOVER, NH 03820
CLIPPER HOME OF PORTSMOUTH	188 JONES AVE.	PORTSMOUTH, NH 03801
CLYDE GARFIELD OLDS/CAD. *	DANIEL WEBSTER HIGHWAY	NASHUA, NH 03060
CN-CON *	83 UPTON ST.	MANCHESTER, NH 03103
COCO WELDING *		FRAMINGHAM, MA
CODY CHEVROLET INC. *	BARRE MONTPELIER RD.	MONTPELIER, VT 05602
COLONIAL VILLAGE *	DUNBARTON ROD	MANCHESTER, NH 03102
COMBINE CONSTRUCTION CORP. *	OLD FORD RD.	IPSWICH, NH
COMMERCIAL REFRIGERATION SPEC. *		WAKEFIELD, MA 01880
COMMUNITY SERVICES COUNCIL	18 LOW AVE.	CONCORD, NH 03301
COMPUTER CITY *	1525 SO. WILLOW ST.	MANCHESTER, NH 03103
COMPUTERVISION	RT. 109	SANFORD, ME 04073
COMPUTERVISION CORPORATION *	645 HARVEY RD.	MANCHESTER, NH 03103
CONCORD CLINIC *	279 PLEASANT ST.	CONCORD, NH 03301
CONCORD FIRE DEPARTMENT *	17 S. FRUIT ST.	CONCORD, NH 03301
CONCORD FIRE DEPARTMENT *	44 WARREN ST.	CONCORD, NH 03301
CONCORD HOSPITAL *	PLEASANT ST.	CONCORD, NH 03301
CONE BLANCHARD MACHINE CO., INC.	P.O. BOX 27	WINDSOR, VT 05089
CONNECTIVE TECHNOLOGY *		BRATTLEBORO, VT 05301
CONSULTANTS & DESIGNERS *		ATKINSON, NH 03811
CONTINENTAL GROUP *		NASHUA, NH 03060
CONTINENTAL HOMES OF N.E. *	D.W. HIGHWAY SOUTH	NASHUA, NH 03060
CONTINENTAL OIL *	P.O. BOX 7	WEBSTERVILLE, VT 05678
COOS COUNTY NURSING HOME *	CATES HILL RD.	BERLIN, NH 03570
COPITHORNE & COPITHORNE *	734 NORTH MAIN ST.	LACONIA, NH 03246
COSENTINI ASSOCIATION	44 BRUTTLE ST.	CAMBRIDGE, MA
COTE ELECTRIC *	15 DANIEL PLUMMER RD.	GOFFSTOWN, NH 03045
COUNTRY COOKIN' *	P.O. BOX 339	CONTOOCOOK, NH 03229
COUNTRY WAY RETIREMENT REHAB.CTR	COURT ST.	KEENE, NH 03431
CRAWFORD VOGEL & WENZEL *	514 HARVARD ST.	MANCHESTER, NH 03103
CUMBERLAND FARMS *		ROCHESTER, NH 03867
CVS PHARMACY *	BELKNAP MALL	LACONIA, NH 03246
D D WEED AUTO REPAIR *	RT. 4	EPSOM, NH 03234
D'S AUTO BODY *	RTE. 102	HUDSON, NH 03051
D. G. O'BRIEN *		SEABROOK, NH 03874

DAN BROCHU CONSTRUCTION CO. *	P.O. BOX 1171	DERRY, NH 03038
DANIELS PRINTING *	COMMERCIAL ST.	EVERETT, MA 02149
DARTMOUTH WOOLEN MILLS, INC. *	SULLIVAN ST.	CLAREMONT, NH 03743
DATA PRODUCTS INC. *	RT. 13	MILFORD,NH 03055
DATAMETRICS, INC.	340 FORDHAM RD.	WILMINGTON, MA 01887
DAVIDSON ELECTRIC CO. *		GUILD, NH 03773
DAVIDSON RUBBER CO. *	INDUSTRIAL PARK	DOVER, NH 03820
DAY, NORMAN CONTRACTOR *		WESTFORD, MA 02790
DE ROY'S SUPERETTE		TILTON, NH 03276
DESCOTEAU CONTRACTOR *	P.O. BOX 526	CLAREMONT, NH 03743
DIAMOND CASTING & MACHINE CO. *		HOLLIS, NH 03049
DIAMOND INTERNATIONAL INC. *	MECHANIC ST.	GROVETON, NH 03582
DICK'S TURNPIKE MOBIL *	210 EDDY RD.	MANCHESTER, NH 03103
DICKENSON-COOLEY HOSPITAL		NORTHAMPTON, MA 01060
DIESEL-X FUEL INJECTION INC.	574 MAMM TH RD.	LONDONDERRY, NH 03053
DIGITAL CORPORATION		TEWKSBURY, MA
DIGITAL EQUIPMENT CORP.	47 CONSTITUTION DRIVE	BEDFORD, NH 03102
DIGITAL EQUIPMENT CORP. *	9 NORTHEASTERN BLVD.	SALEM, NH 03079
DIMENSIONS III *	PALMER DRIVE	LONDONDERRY, NH 03053
DION'S YACHT YARD INC.		KITTERY, ME
DON WARD ELECTRIC *	ROUTE 100	WILMINGTON, VT 05363
DONOVAN APPRAISAL SERVICES	7 AUBURN ST.	NASHUA, NH 03060
DOVER FIRE DEPARTMENT *		DOVER,NH 03820
DOVER HOUSE HEALTH CARE *	PLAZA DRIVE	DOVER, NH 03820
DR. A. T. HOMILZ *	ELM ST.	ANTRIM, NH 03440
DR. ALAN BIERER *	102 PLEASANT ST.	CONCORD, NH 03301
DR. BRAGDON, DMD *		DURHAM, NH 03824
DR. C. ROY KNIGHTS, DMD *	2 CAMPBELL ST.	LEBANON, NH 03766
DR. CHRIST, ROBERT T. *	50 DERRY RD.	HUDSON, NH 03051
DR. DONALD HOFFMAN, DMD	PLEASANT ST.	CONCORD, NH 03301
DR. DUCNUIGEEN *	540 CHESTNUT ST.	MANCHESTER, NH 03103
DR. ERNEST MARINO	37 ALLAS ST.	NASHUA, NH 03060
DR. G. LEVESQUE *	169 S. D.W. HIGHWAY	NASHUA, NH 03060
DR. GEORGE BYRON *	2626 BROWN AVE.	MANCHESTER, NH 03104
DR. GORDON LOVELESS *	BEDFORD COMMON	BEDFORD, NH 03102
DR. GRACEFFA *	ALLAS ST.	NASHUA,NH 03060
DR. JAMES GERWECK *	11 PEABODY RD.	DERRY, NH 03038
DR. JEFFREY FORGOSH *	280 PLEASANT ST.	CONCORD, NH 03301
DR. JOHNSON *	BIXBY BLDG.	ANDOVER, MA 01810

DR. MARCSHALL DMD *	SOUTH ST.	CONCORD, NH 03301
DR. MARK D. MCDONALD *	155 PLEASANT ST.	CONCORD, NH 03301
DR. MICHAEL HAMEL *		MANCHESTER, NH 03101
DR. PAMPLIN	WINDSOR HOUSE	WINDSOR, VT
DR. PAUL GANGI *	EAST HAVERHILL ST.	LAWRENCE, MA
DR. PHILLIP MARTIN *	9 SOUTH ST.	CONCORD, NH 03301
DR. RAF KNUDSON *	2 CAMPBELL ST.	LEBANON, NH 03766
DR. REGINALD DAMBOISE	3 TAGGART DR.	NASHUA,NH 03060
DR. ROLAND BRYAN, DDS *	319 LINCOLN ST.	MANCHESTER, NH 03102
DR. STEPHEN SEWALL *	HAMPTON RD.	EXETER, NH 03833
DR. THOMAS BORBOTSINA	LOWELL RD.	MANCHESTER, NH 03103
DR. WARD R. STOOPS *	GOODNOW ST.	JAFFREY, NH 03452
DRAPER AUTO *	8 GARDEN ST.	MILFORD, NH 03055
DREHER-HOLLOWAY *	EPPING ROAD	EXETER, NH 03833
DRILCO *	32 DUNDEE PK.	ANDOVER, MA 01810
DRUMBEATER CORP. *	81 BAY STATE RD.	WAKEFIELD, MA 01880
DUFRESNE-HENRY, INC. *	PRECISION PART	N.SPRINGFIELD, VT 05150
DUNFEY HOTELS, EXEC. OFFICES *		HAMPTON, NH 03842
DURHAM FIRE DEPARTMENT *		DURHAM, NH 03824
DYNAMIC ENGINEERING INC.	P.O. DRAWER 6627	NEWPORT NEWS, VA 23606
DYNAPERC *		MASSACHUSETTS
DYONICS, INC. *	160 DASCOMB RD.	ANDOVER, MA 01810
E C I		HAVERHILL, MA 01831
E. E. HOPKINS PLUMBING, INC. *	332B HIGH ST.	SOMERSWORTH, NH 03878
EAGLE INDUSTRIES		SEABROOK, NH 03874
EARL GAGE, LAWYER *	COLE ST.	BERLIN, NH 03570
EAST VILLAGE NURSING HOME *		LEXINGTON, MA 02173
ED BYRNS CHEVROLET *	RT. 16	DOVER, NH 03820
ED'S APPLIANCE	PARKER STATION	GOFFSTOWN, NH 03045
EDWARD G. ZAPSKI, MD *	91 N. STATE ST.	CONCORD, NH 03301
EFFINGHAM ELEMENTARY SCHOOL		EFFINGHAM, MA
ELECTRONICS CORP. OF AMERICA	1 MEMORIAL DRIVE	CAMBRIDGE, MA
ELLIOT HOSPITAL *	955 AUBURN ST.	MANCHESTER, NH 03102
ENCODE II INC. *	100 PERIMETER RD.	NASHUA, NH 03060
ENTERPRIZE SYSTEMS *	1 GROVE ST.	DOVER, NH 03820
EPOCH HOMES INC. *	ROUTE 3	HOOKSETT, NH 03106
EQUIPMENT CONSULTANTS, INC. *		HAVERHILL, MA 01831
ERICSON AUTO *	49 LYNNWOOD ST.	FITCHBURG, MA 01420
ETHAN ALLAN		BEECHER FALLS, VT 0590
EXETER & HAMPTON ELECTRIC CO. *	225 WATER ST.	EXETER, NH 03833
EXETER HEALTH CARE *	131 COURT ST.	EXETER, NH 03874
EXETER HOSPITAL *	BUZZEL DRIVE	EXETER, NH 03833

FAIRCHILD *	333 WESTERN AVE.	PORTLAND, ME 04106
FALL MT. SUPERVISORY UNION #60 *	EAST ST.	CHARLESTOWN, NH 03603
FARNUM CENTER *	235 HANOVER ST.	MANCHESTER NH 03101
FASFAX CORP. *	SIMON ST.	NASHUA, NH 03060
FAYVA SHOE STORE *	BERLIN/GORHAM RD.	BERLIN, NH 03570
FELTON BRUSH *	WILSON ST.	MANCHESTER, NH 03104
FERROFLUDICS CORP.	40 SIMON ST.	NASHUA, NH 03063
FINE LINES	5 ELM ST.	GOFFSTOWN, NH 03045
FIRESTONE TIRE & RUBBER CO.	MAIN ST.	NASHUA, NH 03060
FIRST COLEBROOK BANK *		COLEBROOK, NH 03576
FIRST EQUITY ASSOCIATES *	COUSS CROSSING	SALEM, NH 03079
FIRST FEDERAL BANK *	223 MAIN ST.	NASHUA, NH 03060
FIRST INVESTORS TRUST CO. *	MAIN ST.	LONDONDERRY, NH 03053
FITZGERALD SUBARU *	ROUTE 3	LACONIA, NH 03246
FLY TYER MAGAZINE	INTERVALE RD.	NORTH CONWAY, NH 03860
FOSS MOTORS *	PORTSMOUTH AVE.	EXETER, NH 03833
FOUR WAYS RESTAURANT		WATERVILLE VALLEY, NH
FRANK YANCO QUEEN CITY TOYOTA *	915 GOLD ST.	MANCHESTER, NH 03104
FRANKLIN REGIONAL HOSPITAL *	AIKEN AVE.	FRANKLIN, NH 03603
FRISBE MEMORIAL HOSPITAL *	WHITEHALL ROAD	ROCHESTER, NH 03867
GAFNEY NURSING HOME	WAKEFIELD ST.	ROCHESTER, NH 03867
GALLAGHER PLUMBING & ELECT. *		WOLFEBORO, NH 03894
GANTEAUME & MCMULLEN	99 CHAUNCY ST.	BOSTON, MA 03138
GAR-DOC INC. *	POWERS ST.	MILFORD, NH 03055
GATEWAY MOTORS *	274 AMHERST ST.	NASHUA, NH 03060
GAY CONSTRUCTION CO. *	HALL ST.	CONCORD, NH 03301
GCA/IC SYSTEMS GROUP	7 SHATTUCK RD.	ANDOVER, MA 01810
GCC BEVERAGES, INC. *	1300 BOYLSTON ST.	CHESTNUT HILL, MA 02146
GEMINI VALVE *	1 OTTER COURT	RAYMOND, NH 03077
GENERAL ELECTRIC CO. *	WESTERN AVE.	LYNN, MA 01910
GENERAL RADIO *	300 BAKER AVE.	CONCORD, NH 03301
GENTEX *	5 TINKHAM AVE.	DERRY, NH 03038
GEOPHYSICAL SURVEY SYSTEMS	FLAGSTONE DR.	HUDSON, NH 03051
GEORGIA PACIFIC *		GILMAN, VT 05904
GFS INDUSTRIES *	6 PREGRESS DR.	DOVER, NH 03820
GILFORD FIRE DEPARTMENT *		GILFORD, NH 03246
GILL'S GARAGE *	275 RIMMON ST.	MANCHESTER, NH 03102
GILLETTE	30 BRUT RD.	NO. ANDOVER, MA 01845
GLADSTONE FORD *	RTE. 102	LONDONDERRY, NH 03053

GOATEE CONSTRUCTION *	DAVID ROAD	LONDONDERRY, NH 03053
GOLDEN CROSS AMBULANCE SERVICE *	1 LINCOLN HEIGHTS	CLAREMONT, NH 03743
GOODWINS NURSING HOME *	HAMPTON ROAD	EXETER, NH 03874
GOODYEAR SERVICE CORP.	PLEASANT ST.	CLAREMONT, NH 03743
GORHAM MEDICAL CENTER *	MAIN ST.	GORHAM, NH 03581
GRAF, FRANK MD	COURT ST.	PORTSMOUTH, NH 03801
GRAFIC PARK *	60 BRIGHAM ST.	MARLBORO, MA 01752
GRANITE STATE ELECTRIC	P.O. BOX 487	LEBANON, NH 03766
GRANITE STATE PACKING CO.	163 HANCOCK ST.	MANCHESTER, NH 03101
GRANITE STATE TIRE *	945 HANOVER ST.	MANCHESTER, NH 03104
GREAT EASTERN PROPERTIES	6 MANCHESTER ST.	NASHUA, NH 03060
GREAT STATE BEVERAGES *	E. INDUSTRIAL. PK. DR.	MANCHESTER, NH 03101
GREEN MOUNTAIN RACE TRACK *		POWNAL, VT 05261
GRIFFIN CONSTRUCTION CO.	GRIFFIN ROAD	PORTSMOUTH, NH 03801
GROSSMAN'S	200 UNION ST.	BRAINTREE, MA 02184
GROSSMAN'S *	205 DANIEL WEBSTER H.	NASHUA, NH 03060
GTE PRODUCTS CORPORATION *	BROAD ST.	CENTRAL FALLS, RI
GTE SYLVANIA	PORTSMOUTH AVE.	EXETER, NH 03874
HADCO	10 MANOR PARKWAY	SALEM, NH 03079
HALE HOSPITAL		HAVERHILL, MA
HALEY & WARD INC.	25 FOX ROAD	WALTHAM, MA 02154
HAMPSHIRE MANUFACTURING	FACTORY ST.	NASHUA, NH 03060
HAMPSTEAD HOSPITAL *	EAST ROAD	HAMPSTEAD, NH 03841
HAMPTON FIRE DEPARTMENT *		HAMPTON, NH 03842
HANOVER HILL HEALTH CARE CTR. *		MANCHESTER, NH 03103
HANOVER SAVINGS BANK *		HANOVER, NH 03755
HARRIS CORPORATION*	24 SIMON ST.	NASHUA, NH 03060
HARTFORD BUS COMPANY *		HARTFORD, CT
HARTS TURKEY FARM *		MEREDITH, NH 03253
HAVERHILL HIGH SCHOOL		HAVERHILL, MA 01831
HAYWARD REFRIGERATION		NEW LONDON, NH 03257
HEBERT'S FOUNDRY	COURT ST.	LACONIA, NH 03246
HENSCHEL MANUFACTURING CO. *		AMESBURY, MA
HERBERT TOWING, INC. *	1323 S. WILLOW ST.	MANCHESTER, NH 03103
HICKORY STICK FARM RESTAURANT *	BEAU HILL RD.	LACONIA, NH 03246
HICKOX VOLKSWAGON *	DANIEL WEBSTER HIGHWAY	MANCHESTER, NH 03104
HIGGINS HOSPITAL		WOLFEBORO, NH 03894
HILLCREST HOSPITAL	TOR COURT	PITTSFIELD, MA 01201
HILLHAVEN CORP. *	55 HARRIS RD.	NASHUA, NH 03061
HILLSBORO COUNTY NURSING HOME *		GRASMERE, NH 03045
HITCHINER MFG. CO.	ELM ST.	MILFORD, NH 03055

HOLLIS ENGINEERING *	CHARRON AVE.	NASHUA, NH 03063
HOME NURSING SERVICE	SO. WILLOW ST.	MANCHESTER, NH 03102
HONEYCOMB SYSTEMS	P.O. BOX 502	BIDDEFORD, ME 04005
HONEYWELL	300 CONCORD BLVD.	BILLERICA, MA 01821
HOODCROFT CONVALESCENT CENTER	PEABODY DR.	DERRY, NH 03038
HOOKSETT KOWASAKI *	DANIEL WEBSTER HIGHWAY	MANCHESTER, NH 03104
HOYT ELECTRIC CO.	19 LINDEN ST.	CONCORD, NH 03301
IBM *	MAPLE ST.	BURLINGTON, VT 05045
INDIAN HEAD BANK *	STORRS ST.	CONCORD, NH 03301
INGERSOLL RAND *	150 BURKE ST.	NASHUA, NH 03061
INTEGRAL DATA SYSTEMS	RTE. 13	MILFORD, NH 03055
INTERNATIONAL PACKINGS CORP.	P.O. BOX B	BRISTOL, NH 03222
INTERSTATE TECHNICAL SERVICE *	300 MAIN ST.	NASHUA, NH 03060
INTERSTATE TRANSMISSION *	DOUGLAS ST.	MANCHESTER, NH 03102
IRWIN MOTORS *	BISSON AVE.	LACONIA, NH 03246
J. J. REILLY ELECT.	875 S. WILLOW ST.	MANCHESTER, NH 03102
J.J. CRONIN, INC. *	DUNBARTON RD.	MANCHESTER, NH 03102
JAMES RIVER PAPER CO. *	650 MAIN ST.	BERLIN, NH 03570
JAMES SZYEK, DDE *	MAST RD.	GOFFSTOWN, NH 03045
JEWELL ELECTRICAL INSTRUMENT *	GRENIER FIELD	MANCHESTER, NH 03103
JOHN HANCOCK INSURANCE CO. *		BOSTON, MA 02117
JOHNSON TIRE COMPANY *	640 LAFAYETTE ROAD	PORTSMOUTH, NH 03801
JORDAN MILTON MACHINE INC.		HOPKINTON, NH 03301
KANC MOTOR LODGE *	MAIN ST.	LINCOLN, NH 03251
KEENE CLINIC, INC. *	590 COURT ST.	KEENE, NH 03431
KENDALL INSURANCE INC. *	47 CHURCH ST.	BETHEL, ME 04217
KEYWORTH GRAPHICS	ROUTE 25	PLYMOUTH, NH 03264
KINGSBURY MACHINE TOOL CO. *	80 LAUREL ST.	KEENE, NH 03431
KINGSBURY MACHINE TOOL CO. *	MARLBOROUGH ST.	KEENE, NH 03431
KINGSTON WARREN *		NEWFIELDS, NH 03856
KITTERY TRADING POST *		KITTERY, ME 03904
KNAPP ELECTRIC CO.	2 CONSTITUTION AVE.	NOTTINGHAM, NH 03290
KOLLSMAN INSTRUMENT CO.	AMHERST ST.	NASHUA, NH 03063
KOLLSMAN INSTRUMENT CO. *	220 DANIEL WEBSTER H.	MERRIMACK, NH 03054
KOVACS TEXACO *		BETHEL, CT.
KRL ELECTRONICS *	BOUCHARD ST.	MANCHESTER, NH 03104
L.N. PERINGTON *	PLEASANT ST.	COLEBROOK, NH 03576
LAB FOR AUTOMATION *	520 HIGHWAY 3A	BOW, NH 03060
LABBEE WRECKING CO. *	1322 HOOKSETT RD.	MANCHESTER, NH 03106
LABEL ART, INC.	1 RIVERSIDE WAY	WILTON, NH 03086
LABSPHERE CO. *		N. SUTTON, NH 03222

LACONIA FEDERAL SAVINGS	587 MAIN ST.	LACONIA, NH 03246
LACONIA SCHOOL DISTRICT		LACONIA, NH 03246
LACONIA STATE SCHOOL *	NORTH MAIN ST.	LACONIA NH 03246
LAKE SUNAPEE SAVINGS BANK *	9 N. MAIN ST.	NEWPORT, NH 03773
LAKES REGION GENERAL HOSPITAL *	HIGHLAND ST.	LACONIA, NH 03246
LAKES REGION MACHINE *		GILMANTON, NH 03237
LANE PRESS *		BURLINGTON, VT 05401
LAWLESS CHEVROLET/CHRYSLER *		
LAWRENCE EAGLE TRIBUNE *	1000 TURNPIKE BLVD.	N. ANDOVER, MA 01845
LAWRENCE GENERAL HOSPITAL *		LAWRENCE, MA
LEBANON SCHOOL DISTRICT *	84 HANOVER DRIVE	LEBANON, NH 03766
LEBLANC ELECTRIC	NEW BOSTON RD.	GOFFSTOWN, NH 03045
LERNER LABS	17 JAMES ST.	NEW HAVEN, CT 06513
LEVASSEUR & CO. *	7 MORNINGSIDE DRIVE	LACONIA, NH 03246
LEXIDATA CORP.	MIDDLESEX TURNPIKE	BILLERICA, MA 01821
LIBERTY MUTUAL	LISBON ST.	LEWISTON, ME 04240
LISBON PUBLIC WORKS DEPT. *	CAPITAL AVE.	LISBON FALLS, ME 04252
LITTLETON HOSPITAL *	COTTAGE ST.	LITTLETON, NH 03561
LONG CHAMPS ELECTRIC INC. *	700 HARVEY RD.	MANCHESTER, NH 03103
LOVEJOY TOOL CO.		SPRINGFIELD, VT 05156
LOWELL GENERAL HOSPITAL *	295 VARNUM AVE.	LOWELL, MA
LUMS RESTAURANT *	RT. 5	WHITE RIVER JCT., VT
LYONS CAR DEALERSHIP *		BARRE, VT 05641
LYONS IRON WORKS	MAIN ST.	MANCHESTER, NH 03101
M/A COM MICROWAVE CIRCUITS	6 WENTWORTH DRIVE	HUDSON, NH 03051
MACMILLAN, INC. *	17 ELM ST.	KEENE, NH 03431
MAIN MFG. CO. *	46 BRIDGE ST.	NASHUA, NH 03060
MAINE MEDICAL CENTER *	22 BRANHALL ST.	PORTLAND, ME 04101
MAINE STREET AUTO BODY *	DANIEL WEBSTER HIGHWAY	NASHUA, NH 03060
MALONE ENTERPRISES *		SANFORD, ME 04073
MAMMOTH NURSING HOME *	MAMMOTH RD.	MANCHESTER, NH 03103
MANCHESTER SECURITY CO. *	HARVEY RD.	MANCHESTER, NH 03101
MANTER CONSTRUCTION CO. *	500 HARVEY RD.	MANCHESTER, NH 03102
MAPLE LEAF NURSING HOME *	593 MAPLE ST.	MANCHESTER, NH 03104
MARDON INDUSTRIES, INC. *	WHEELOCK RD.	LYNDONVILLE, VT 05851
MARRIOTT HOTEL	LONG WHARF	BOSTON, MA 01505
MARS DEPARTMENT STORE		PELHAM, NH 03076
MARSHALL A. BALDASSARRE, DMD *	MERRIMACK MEDICAL PARK	MERRIMACK, NH 03054
MARTIN AMUSEMENT CO.	461 HAMPSHIRE ST.	LAWRENCE, MA 01841
MARY HITCHCOCK MEM. HOSPITAL *	2 MAYNARD ST.	HANOVER, NH 03755
MASSACHUSETTS STATE POLICE *		FRAMINGHAM, MA 01701
MATHEW'S TEXACO *	MAIN ST.	TEWKSBURY, MA 01876
MATTHEW THORNTON HEALTH PLAN	WEST HOLLIS ST.	NASHUA, NH 03062
MATTOON'S GARAGE *		CORNISH, NH 03745

MCDONALD'S *	MALL OF NEW HAMPSHIRE	MANCHESTER, NH 03103
MCDONALD'S CORPORATION *	90 SOUTH MAIN ST.	CONCORD, NH 03301
MCFARLAND FORD *	151 PORTSMOUTH AVE.	EXETER, NH 03874
MEMORIAL HOSPITAL *	8 PROSPECT ST.	NASHUA, NH 03061
MEMTEX CORP. *		SALEM, NH 03079
MERRIMACK LINCOLN/MERCURY *	115 MERRIMACK ST.	METHUEN, MA 01844
MERRIMACK VALLEY DAY CARE CTR. *	19 N. FRUIT ST.	CONCORD, NH 03301
METROPOLITAN LIFE INS. CO.	20 INDUSTRIAL PARK DR.	NASHUA, NH 03061
METS ELECTRONICS	O'SHEA INDUSTRIAL PARK	LACONIA, NH 03246
MFG. DATA SYSTEMS INC.	BURLINGTON WDS. OFF. PK.	BURLINGTON, MA 01803
MICROWAVE ASSOC. MA/COM INC. *	WENTWORTH DRIVE	HUDSON, NH 03051
MICROWAVE ASSOCIATES	SOUTH AVE.	BURLINGTON, MA 01803
MID-LAND ROSS/CAMBION	BARNSTEAD RD.	PITTSFIELD, NH 03263
MIDWAY BUICK *	RT. 16	SOMERSWORTH, NH 03878
MILL STREAM RESTAURANT *	LAKE ST.	BRISTOL, NH 03222
MINIDATA BUSINESS SYSTEMS INC.	99 SOUTH BEDFORD ST.	BURLINGTON, MA 01803
MITCHELL SUBARU *		CANTON, CT 06019
MITTERSILL ALPINE RESORT *	CANNON MOUNTAIN	FRANCONIA, NH 03580
MOLD MASTERS ENGINEERS *		PITTSFIELD, MA 03263
MONADNOCK COMMUNITY HOSPITAL *	OLD STREET RD.	PETERBOROUGH, NH 03458
MONADNOCK LEDGER	26 MAIN ST.	PETERBOROUGH, NH 03458
MONTGOMERY WARD	COLISEUM AVE.	NASHUA, NH 03062
MONTGOMERY WARD *	MAIN ST.	BARRE, VT 05641
MOODY TECHNICAL SERVICES *	P.O. BOX 6300	NASHUA, NH 03060
MOONEY CORP. *	OLD PRESCOTT HILL RD.	BELMONT, NH 03220
MOORE BUSINESS FORMS *	2060 BROWN AVE.	MANCHESTER, NH 03103
MOORES/SPARKAWK *	SHORE RD.	OGUNQUIT, ME 03907
MORGAN HOMES *	28 SEARLES RD.	WINDHAM, NH 03038
MOUNT CARMEL NURSING HOME *	235 MYRTLE ST.	MANCHESTER, NH 03104
MOUNT VALLEY BUILDERS *		PLYMOUTH, NH 03264
MT. ALOYOIS COLLEGE		CRESSON, PA 16630
MT. ASCUTNEY REHAB. CENTER *	COUNTY ROD	WINDSOR, VT 05089
MT. WASHINGTON RAILROAD CO. *		BRETTON WOOD, NH 03570
MULTIWIRE-NEW ENGLAND *	SIMON ST.	NASHUA, NH 03060
MUSIC MART *	934 ELM ST.	MANCHESTER, NH 03104
N. E. FEDERAL CREDIT UNION *	LAFAYETTE RD.	PORTSMOUTH, NH 03801
N. H. BALL BEARING CO. *		PETERBOROUGH, NH 03458
N.H. BALL BEARING, ASTRO DIV. *	P.O. BOX 634	LACONIA, NH 03246
N.H. CENTRAL USED PARTS *		CONCORD, NH 03301
N.H. DEPT OF PUBLIC WORKS *	STICKNEY AVE.	CONCORD, NH 03301
N.H. ELECTRIC MOTORS *	ROUTE 107	LACONIA, NH 03246

N.H. FIRE PROTECTION *	55 HARVEY RD.	LONDONDERRY, NH 03053
N.H. INSURANCE CO. *	1750 ELM ST.	MANCHESTER, NH 03101
N.H. LEAGUE OF ARTS & CRAFTS *	N. MAIN ST.	CONCORD, NH 03301
N.H. SAVINGS BANK *	27 N. STATE ST.	CONCORD, NH 03301
N/C CONCEPTS INC.	193 BALLARDVALE ST.	WILMINGTON, MA 01887
NASHUA AUTO CO. *	MAIN ST.	NASHUA, NH 03060
NASHUA CORPORATION *	FRANKLIN ST.	NASHUA, NH 03060
NASHUA FIRE DEPARTMENT *	CURCH ST.	NASHUA, NH 03060
NASHUA MEMORIAL HOSPITAL *	8 PROSPECT ST.	NASHUA, NH 03060
NAULT'S FORD *	SOUTH WILLOW ST.	MANCHESER, NH 03103
NEBESKY ESSO		PORTSMOUTH, NH 03801
NEW ENGLAND BUSINESS SERVICE	VOSE FARM RD.	PETERBOROUGH, NH 03458
NEW ENGLAND CLINICAL LABS *	MAIN ST.	TILTON, NH 03276
NEW ENGLAND ELECTRIC CO. *	25 RESEARCH DR.	WESTBOROUGH, MA 01581
NEW ENGLAND INSTRUMENT	14 ALPHA RD.	CHELMSFORD, MA 01824
NEW ENGLAND MICROWAVE CORP.	26 HAMPSHIRE DRIVE	HUDSON, NH 03051
NEW ENGLAND PRINTING & GRAPHICS		WOONSOCKET, RI 02895
NEW ENGLAND TELEPHONE CO. *	131 TREMONT ST.	BOSTON, MA 02111
NEW HAMPSHIRE EXPLOSIVES *	ROUTE 106	CONCORD, NH 03301
NEW HAMPSHIRE HOSPITAL *	105 PLEASANT ST.	CONCORD, NH 03301
NEW HAMPSHIRE STATE HOSPITAL *	PLEASANT ST.	CONCORD, NH 03301
NEW HAMPSHIRE VETERANS HOME *	THE HIGHLANDS	TILTON, NH 03276
NEW JERSEY MACHINE CO. OF NH *	ETNA ROAD	LEBANON, NH 03766
NEW LONDON HOSPITAL *	COUNTY RD.	NEW LONDON, NH 03257
NEWPORT HOSPITAL *	167 SUMMER ST.	NEWPORT, NH 03773
NEWPORT-SUNAPEE SCHOOL DIST. *		NEWPORT, NH 03773
NIELSON MOULDING DESIGN *	97 EDDY RD.	MANCHESTER, NH 03102
NIGHTINGALE ROOFING	CLINTON RD.	HOLLIS, NH 03049
NORDEN SYSTEMS *		HUDSON, NH 03051
NORMAN L. DAVIS & SON, INC. *		NEWRY, ME 04261
NORTH ADAMS HOSPITAL		NORTH ADAMS, MA 01247
NORTH COUNTRY AMUSEMENTS *	301 COURT ST.	LACONIA, NH 03246
NORTH COUNTRY REHAB. CENTER *		FRANCONIA, NH 03580
NORTH RIDING INC. *		RIDGE, NH 03461
NORTHEAST AUDIO-VISUAL CO. *		BEDFORD, NH 03102
NORTHEAST ELECTRONICS *	AIRPORT RD.	CONCORD, NH 03301
NORTHEAST FEDERAL CREDIT UNION	BORTHWICK IND. PARK	PORTSMOUTH, NH 03801
NORTHEASTERN VT. REGIONAL HOSP.	HOSPITAL DRIVEST	ST. JOHNSBURY, VT 0581
NORTHERN TELCOM INCORPORATED *	BARTELINK DR.	CONCORD, NH 03301
NORTHWOOD EDUCATION SERVICE	411 SCHOOL ST.	BERLIN, NH 03570
NORTHWOOD NURSING HOME *	668 AMHERST ST.	MANCHESTER, NH 03104
NORWICH DAY CARE CENTER		NORWICH, VT 05055

ODD FELLOW'S	MAIN ST.	CONCORD, NH 03301
OLD MOTHER HUBBARD DOG FOOD CO.	80 ROGERS ST.	LOWELL, MA 01850
OLD STURBRIDGE WORKSHOP *		PORTLAND, ME 04041
OLYMPIA SPORTS CENTER	NEWINGTON MALL	NEWINGTON, NH 03801
OSSIPEE NURSING HOME *		OSSIPEE, NH 03864
P C CONNECTION	8080 MILL ST.	MARLOW, NH 03456
P&L MACHINE CO., INC. *	130 MAIN ST.	ACTON, MA 01720
PAK 2000	ROUTE 109	MIRROR LAKE, NH 03853
PALMER & SICARD PLUMBING *	140 EPPING RD.	EXETER, NH 03833
PANDORA INDUSTRIES *	DOW ST.	MANCHESTER, NH 03104
PARK-HEGARTY PORSCH-AUDI	222 LOWELL ST.	LAWRENCE, MA 01840
PARKER HOUSE	BOYLESTON AVE.	BOSTON, MA 01505
PARKER, MARK MD *	MAIN ST.	ENFIELD, NH 03748
PAUL THOMPSON, MD *	222 N. RIVER RD.	MANCHESTER, NH 03102
PEOPLE'S ACADEMY	MAIN ST.	MORRISVILLE, VT 05661
PERINI POWER CONSTRUCTORS, INC.	SEABROOK STATION	SEABROOK, NH 03874
PERKINS RESORT *		LITTLETON, NH 03561
PHAL0/SPD *	491 E. INDUSTRIAL WAY	MANCHESTER, NH 03103
PHEASANT WOOD NURSING HOME *	PHEASANT RD.	PETERBOROUGH, NH 03458
PHELPS ENGINEERING, INC. *	BOX 367	MIDDLEBURY, VT 05753
PHILLIPS AUTOMOTIVE *	ROUTE 121	HAMPSTEAD, NH 03841
PIKE INDUSTRIES *		TILTON, NH 03276
PINE TREE CONSTRUCTION *		MILFORD, NH 03055
PLASMA MATERIALS, INC. *	349 E. INDUSTRIAL PK. DR.	MANCHESTER, NH 03103
PNEUTEK INC.	28 FLAGSTONE DR.	HUDSON, NH 03051
POPLIN COLONIAL MANOR *		FREMONT, NH 03044
PORTLAND TRANSMISSION	69 ALPHEUS ST.	MANCHESTER, NH 03103
PORTSMOUTH HOSPITAL *	JUNKINS AVE.	PORTSMOUTH, NH 03801
PORTSMOUTH NAVAL SHIPYARD *		PORTSMOUTH, NH 03801
PORTSMOUTH SCHOOL DISTRICT *		PORTSMOUTH, NH 03801
POTHIER CONSTRUCTION CO. *	DREW RD.	DERRY, NH 03038
PRATT & WHITNEY CO. *	400 MAIN ST.	EAST HARTFORD, CT
PRECISION FORMS INC. *	NORTH ST.	JAFFREY, NH 03452
PRECISION MACHINE *	RTE. 110	CHELMSFORD, MA 01824
PRINTING ETC.	1105 UNION AVE.	LACONIA, NH 03246
PRODUCTION PROCESS *	61 HARVEY ROAD	MANCHESTER, NH 03104
PROFESSIONAL SERVICES GROUP INC.	15 DANIEL PLUMMER RD.	GOFFSTOWN, NH 03045
PROJECT MANAGEMENT SYSTEMS INC.		GILFORD, NH 03246
PUBLIC SERVICE CO. OF N.H. *		LANCASTER, NH 03584
PUBLIC SERVICE CO. OF NH *		PORTSMOUTH NH 03801
PUBLIC SERVICE CO. OF NH *	60 W. PENACOOK ST.	MANCHESTER, NH 03101
PURITY-SUPREME SUPER MARKET *	RT. 12A	LEBANON, NH 03766

QUEEN CITY TOYOTA	915 GOLD ST.	MANCHESTER, NH 03103
R. A. FREMEAU, DMD *	30 CANTON ST.	MANCHESTER, NH 03103
R. E. JEWETT & ASSOC.	115W BROADWAY	DERRY, NH 03038
RADIOLOGY SERVICE, INC. *	103 E. MAIN ST.	GEORGETOWN, NH 01831
RANGELY INN		RANGELY, ME 04970
RAYS ELECTRIC	MAIN ST.	BERLIN, NH 03570
RAYTHEON CO. *	350 LOWELL ST.	ANDOVER, MA 01810
RAYTHEON COMPANY	130 SECOND ST.	WALTHAM, MA 02154
RAYTHEON, INC. *	676 ISLAND POND RD.	MANCHESTER, NH 03102
RED JACKET *	MAIN ST.	CONWAY, NH 03818
REED & PRINCE	100 FITZGERALD DR.	JAFFREY, NH 03452
REGAL MACHINE INC. *	7 COMMERCIAL AVE.	HUDSON, NH 03051
REPRO GRAPHICS *	29 STORRS RD.	CONCORD, NH 03301
RICHARD BERRYMAN, DDS *	SOUTH STATE ST.	CONCORD, NH 03301
RICHARD ELECTRIC *	28 TAFT AVE.	WHITE RIVER JCT., VT
RICHARD O'NEIL, MD *	23 S. MAMMOTH RD.	MANCHESTER, NH 03104
RICHARD P. MILLETTE & ASSOC. *	P.O. BOX 4006	PORTSMOUTH, NH 03801
RINALDI'S AUTOMOTIVE *	HIGH ST.	BRISTOL, RI 02809
RIVERS ENGINEERING	RT. 102	LONDONDERRY, NH 03053
RIVERSIDE NURSING HOME	6TH STREET	DOVER, NH 03820
ROBERT BUICK *		BETHEL, CT
ROCKINGHAM COUNTY TRUST		SALEM, NH 03079
ROCKINGHAM HOSPITAL		EPPING, NH 03042
ROCKINGHAM NURSING HOME *	NORTH ROAD	BRENTWOOD, NH 03833
RON SZOPA, MD *	CHESTNUT ST.	MANCHESTER, NH 03102
ROWDEN MILLWRIGHT *	RICHARDSON RD.	BARRE, VT 05641
ROY FRAME & ALIGNMENT CO. *	1189 HOOKSETT RD.	HOOKSETT, NH 03106
RUDOLPH ELECTRIC CO., INC. *	41 TERRILL PARK DR.	CONCORD, NH 03301
RUMFORD PRESS *	10 FERRY ST.	CONCORD, NH 03301
RUTLAND PUBLIC SCHOOL SYSTEM *	CHURCH ST.	RUTLAND, VT 05701
RUTLAND SUVPERVISORY UNION		BRANDON, VT 05733
SAMINOLE POINT	P.O. BOX 1000	SUNAPEE, NH 03782
SAMUELS AUTO PARTS *	219 SO.MAIN ST.	CONCORD, NH 03301
SANDERS ASSOCIATED *	PERIMETER RD.	MANCHESTER, NH 03103
SANDERS ASSOCIATES *	95 CANAL ST.	NASHUA, NH 03061
SANDERS ASSOCIATES *	GRENIER FIELD	MANCHESTER, NH 03103
SANDERS ASSOCIATES *	RTE. 3	MERRIMACK, NH 03054
SANDERS ASSOCIATES *	SPIT BROOK RD.	NASHUA, NH 03062
SANEL AUTO PARTS *		CONCORD, NH 03301
SAPHIKON DIV. TYCO LABS *	51 POWERS ST.	MILFORD, NH 03055
SCHALMONT CENTRAL SCHOOL *	401 BRANDSBURGER RD.	SCHENECTADY, NY 12306
SCHOOL SUPERVISORY UNION #53 *	RT. 3	PEMBROKE, NH 03175
SCHUSTER-METTLER *		NEW HAVEN, CT 06510

SEABROOK NUCLEAR POWER PLANT *		SEABROOK, NH 03874
SEACOAST NURSING HOME *	TUCK ROAD	HAMPTON, NH 03842
SEAL TECH. ASSOCIATES	763 SECOND AVE.	MANCHESTER, NH 03102
SEARS, ROEBUCK & COMPANY *	BROWN AVE.	MANCHESTER, NH 03103
SEASON'S	MAIN ST.	CONCORD, NH 03301
SEMINOLE POINT HOSPITAL	WOODLAND RD.	LAKE SUNAPEE, NH 03782
SERVERINO TRUCKING *	HEALY RD.	CANDIA, NH 03104
SETH-THOMAS *	RT. 4	BOSCAWEN, NH 03301
SHAW'S SUPERMARKETS *	DANIEL WEBSTER HIGHWAY	HOOKSETT, NH 03106
SHEARER'S CHEVROLET *		BURLINGTON, VT 05401
SHEFFIELD STEEL *	500 HARVEY RD.	MANCHESTER, NH 03103
SHERIDAN INN *	480 MAIN ST.	LACONIA, NH 03246
SHOP & SAVE SUPERMAKRET *	600 ISLINGTON ST.	PORTSMOUTH, NH 03801
SHRINERS BURN INSTITUTE *	51 BLOSSOM ST.	BOSTON, MA 02114
SMITH, BATCHELDER & RUGG *	LYME RD.	HANOVER, NH 03755
SMUGGLER'S NOTCH SKI RESORT *		JEFFERSONVILLE, VT 05464
SNEIRSON, CHANDLER & MCKEAN *	277 UNION AVE.	LACONIA, NH 03246
SOUHEGAN NATIONAL BANK *	MAIN ST.	MILFORD, NH 03055
SOUTH BOW IRON WORKS *	RIVER RD.	BOW, NH 03301
SOUTHERN N.H. EMER. MED. SERV. *	P.O. BOX 329	DANVILLE, NH 03819
SPAULDING YOUTH CENTER *		TILTON, NH 03276
SPECTRUM MAILING SERVICE *	39 SHEEP DAVIS RD.	CONCORD, NH 03301
SPENCER PRESS		WELLS, ME 04090
SPLIT BALLBEARING CO. *	HIGHWAY 4	LEBANON, NH 03766
SPORTS MEDICINE AND ORTHOPEDIC C	259 HANOVER ST.	MANCHESTER, NH 03103
SPRACO, INC.	2 E. SPLIT BROOK RD.	NASHUA, NH 03060
SPRAGUE ELECTRIC *	70 PEMBROKE RD.	CONCORD, NH 03301
SPRAGUE ELECTRIC CO. *	95 CANAL ST.	NASHUA, NH 03061
SPRING MACHINING CO.	300 CANDIA RD.	MANCHESTER, NH 03101
SPRINGFIELD HOSPITAL *		SPRINGFIELD, VT 05156
SPRINGFIELD TERMINAL RAILWAY CO.		SPRINGFIELD, VT 05156
SPRINGFIELD VISITING NURSES ASSO		SPRINGFIELD, VT 05156
ST. CATHERINE'S SCHOOL		SPRING LAKES, NJ 07762
ST. JOHN'S HOSPITAL *	HOSPITAL DRIVE.	LOWELL, MA
ST. JOSEPH'S HOSPITAL *	KINSLEY ST.	NASHUA, NH 03060
ST. LAURENT CONSTRUCTION CO. *	154 PINE ST.	NASHUA, NH 03060
ST. PETER'S HOME	300 KELLEY ST.	MANCHESTER, NH 03102
ST. VINCENT DE PAUL NURSING HOME	PROVIDENCE AVE.	BERLIN, NH 03570
STATE MOTORS	DANIEL WEB. HGH.N.	MANCHESTER, NH 03104
STATE OF NEW HAMPSHIRE *	HAZEN DRIVE	CONCORD, NH 03301
STATE OF NH-DEPT.OF REVENUE *	61 SO. SPRING ST.	CONCORD, NH 03301

STEFFESNEN ENGINEERING CO. *	58 PLUMMER ST.	MANCHESTER, NH 03104
STEPHEN D. WEHELI, MD *	28 S. MAST RD.	GOFFSTOWN, NH 03045
STEPHENS WORLD OF WHEELS *		BRISTON, CT 06010
STEVEN M. ROSENBURG, DMD *	410 MAIN ST.	CONCORD, NH 03301
STEVEN SWALLOW, MD *		KITTERY, ME
STOEV, DIMITRES MD *	795 ELM ST.	MANCHESTER, NH 03101
STONEHOUSE *		LEBANON, NH 03766
STRAFFORD LEARNING CENTER		SOMERSWORTH, NH 03878
STRUCTURES UNLIMITED *	UNION ST.	MANCHESTER, NH 03101
STURM RUGER *	RT. 103	GUILD, NH 03754
STURM RUGER CO., INC. *	GUILD RD.	NEWPORT, NH 03773
SULLIVAN COUNTY HOME *	UNITY RD.	CLAREMONT, NH 03743
SULLIVAN COUNTY REHAB. CTR. *		W. CLAREMONT, NH 03743
SULLIVAN TIRE	420 SECOND ST.	MANCHESTER, NH 03104
SUN VALLEY GROWERS *		N. PEMBROKE, NH
SWEETHEART PLASTIC *	GUILDWARE PARK	MANCHESTER, NH 03104
SWEETHEART PLASTICS *	400 GAY ST.	MANCHESTER, NH 03103
SYLVANIA *	655 SOUTH WILLOW ST.	MANCHESTER, NH 03103
TABLES UNLIMITED *	MAST ROAD	GOFFSTOWN, NH 03045
TAFT BUSINESS MACHINES	490 VALLEY ST.	MANCHESTER, NH 03102
TALARICO CHEVROLET/PONTIAC	ELM ST.	MILFORD, NH 03055
TECH RESOURCES, INC. *	23 PINEWOOD DR.	AMHERST, NH 03031
TECH-RIDGE, INC. *	190 HUNT RD.	S.CHELMSFORD, MA 01824
TECHNICAL INFORMATION SERVICE *	DANIEL WEBSTER HIGHWAY	MERRIMACK, NH 03054
TECHNICAL RESEARCH & MFG. *	GRENIER FIELD	MANCHESTER, NH 03102
TECO CORP. *	BOX A	WINNISQUAM, NH 03289
TEI *	76 MAPLE ST.	MANCHESTER, NH 03104
TEKTRONIX *	482 BEDFORD ST.	LEXINGTON, MA 02173
TEL-LABS *	1191 UNION AVE.	LACONIA, NH 03246
TELEFLEX	PLANTATION RD.	JAFFREY, NH 03452
THE HEALD MACHINE CO.		WORCESTER, MA
THE PLUS COMPANY	FACTORY RD.	NASHUA, NH 03060
THE TERRACE *	MAIN ST.	LINCOLN, NH 03251
THIBODEAU'S MACHINE CO.		NEWPORT, VT 05855
THOMAS A. HODGSON & SONS *	BOX A-CANAL ST.	ALLENSTOWN, NH 03275
THOMAS S. MORAN, CE		BEDFORD, NH 03102
THURSDAY'S RESTAURANT *		CONCORD, NH 03301
TIBBETTS ELECTRIC	14 GILLETTE ST.	LACONIA, NH 03246
TICKLERS TV LABS *	150 SPRUCE ST.	MANCHESTER, NH 03104
TIDEWATER REHAB. SERVICES *	152 COURT ST.	PORTSMOUTH, NH 03801
TOP FURNITURE *	RT. 16	BERLIN, NH 03570
TOWN & COUNTRY MOTOR INN *		SHELBURNE, NH 03581
TOWN OF BOW *	WHITE ROCK HILL RD.	BOW, NH 03301

TRANSCRIPT PRINTING	43 GROVE ST.	PETERBOROUGH, NH 05033
TRAPP FAMILY LODGE *		STOWE, VT 05672
TUCCI CHIROPRACTIC WELLNESS CTR.		WHITE RIV. JCT., VT 05001
TUGBOAT INN		BOOTHBAY HAR., ME 04538
TUITION PLAN *	DONOVAN ST.	CONCORD, NH 03301
U-HAUL CO. *	515 SO. WILLOW ST.	MANCHESTER, NH 03104
UNION LEADER CORP. *	35 AMHERST ST.	MANCHESTER, NH 03105
UNITED ENGINEERS & CONTRACTORS *	P.O. BOX 700	SEABROOK, NH 03874
UNITED HOME IMPROVEMENT *		AMHERST, NH 03031
UNITED LIFE INSURANCE CO *	1 GRANITE PLACE	CONCORD, NH 03301
UNITED PARCEL SERVICE *	3 TECHNOLOGY PARK	LONDONDERRY, NH 03053
UNITED SUPPLY, INC. *	POND ST.	NASHUA, NH 03060
UNITRODE	580 PLEASANT ST.	WATERTOWN, MA 02179
UNITRODE INC. *	CONTINENTAL BLVD.	MERRIMACK, NH 03054
UNIVERSAL SYSTEMS ASSOC. *	4 CLINTON DR.	NASHUA, NH 03060
UNIVERSITY OF LOWELL	UNIVERSITY AVE.	LOWELL, MA 01851
UNIVERSITY OF VA MEDICAL CTR. *		CHARLOTTSVILLE, VA
UPPER CONN. VALLEY HOSPITAL *	CORLISS LANE	COLEBROOK, NH 03576
UPPER VALLEY PRESS *		BRADFORD, VT 05033
VALLEY FAMILY PHYSICIANS *		CHARLESTOWN, NH 03603
VALLEY REGIONAL HOSPITAL *	243 ELM ST.	CLAREMONT, NH 03743
VENTREX LABS *	REED ST.	PORTLAND, ME
VETERANS ADMIN. MEDICAL CTR. *		WHITE RIV. JCT., VT 05001
VETERANS ADMIN. MEDICAL CTR. *		BOSTON, MA 02132
VETERANS HOSPITAL *	SMYTH RD.	MANCHESTER, NH 03104
VIBRAC COMPANY *	16 COLUMBUS DRIVE	MERRIMACK, NH 03031
VILLAGE AUTO BODY *	482 AMHERST ST.	NASHUA, NH 03079
VOLVO - JAFFARIAN DEALER	312 RIVER RD.	MANCHESTER, NH 03101
WADE GRANT & SONS BUILDERS *	PENDER HILL RD.	NORTHWOOD, NH 03261
WALTON TOYOTA	354 MAIN ST.	SALEM, NH 03079
WANG LABORATORIES		METHUEN, MA
WANG LABS *	INDUSTRIAL BLVD.	LOWELL, MA
WAPANACKI		HARDWICK, VT 05843
WATTS FLUIDAIR INC. *	CUTTS ROAD	KITTERY, ME 03904
WEBBER HOSPITAL ASSOC. *		BIDDEFORD, ME 04005
WEBSTER VALVE CO. *	SO. MAIN ST.	FRANKLIN, NH 03275
WEEKS DAIRY *	328 NORTH STATE ST.	CONCORD, NH 03301
WEEKS MEMORIAL HOSPITAL *		LANCASTER, NH 03584
WEIR & NASH ELECTRIC *	10 NASH ST.	DIXFIELD, ME 04224
WENDY'S, INC. *	LOUDON RD.	CONCORD, NH 03301
WENTWORTH-DOUGLAS HOSPITAL *	789 CENTRAL AVE.	DOVER, NH 03820
WESTERN ELECTRIC CO.		WATERTOWN, MA

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